

# Life Science Proposal Form

## 1. Applicant Details

Company Name (Include names of all subsidiaries or affiliated companies to be insured)

Name

  
  


ABN

  
  


Indicate company type

Individual  Corporation  Joint Venture  Partnership  Other

## 2. Address of Firm

Address

Postcode

City

Date Established

 /  / 

Email

Website

## 3. Period of Insurance Required

Insurance required from

 /  / 

expiring at 4pm on

 /  / 

## 4. Geographical Area in Which You Operate

Is Your Business represented outside Australia?

Yes  No

If 'yes' please give details

Does the Business provide any Products or Services in:

Cuba  Iran  North Korea  Syria  Ukraine  Russia  Belarus

any territory subject to any sanction, prohibition or restriction under United Nations resolutions or the trade or economic sanctions, laws or regulations of the European Union, the Commonwealth of Australia, United Kingdom or the United States of America?

If "Yes" to any of the above, We may require additional information to be provided to Us.

### 5. Financial Information

What is Your Annual Turnover broken down by Territory?

	Last Year	Current Year	Next Year
Australia and New Zealand	\$ <input type="text"/>	\$ <input type="text"/>	\$ <input type="text"/>
USA/Canada	\$ <input type="text"/>	\$ <input type="text"/>	\$ <input type="text"/>
Rest of the World	\$ <input type="text"/>	\$ <input type="text"/>	\$ <input type="text"/>
<b>Total</b>	\$ <input type="text"/>	\$ <input type="text"/>	\$ <input type="text"/>

Please provide a percentage breakdown of turnover by location

NSW	VIC	QLD	SA	WA	TAS	NT	ACT	Overseas
<input type="text"/> %	<input type="text"/> %	<input type="text"/> %	<input type="text"/> %	<input type="text"/> %	<input type="text"/> %	<input type="text"/> %	<input type="text"/> %	<input type="text"/> %

No of employees

Full time	Part time
<input type="text"/>	<input type="text"/>

Please provide a description of your activities/operations

### Limits of Insurance/Excess Requested

Section	Max Limit Available	Limit Requested	Excess Requested
Section 1 – Public Liability	AUD20,000,000	\$ <input type="text"/>	\$ <input type="text"/>
Section 2 – Products and Services Liability	AUD20,000,000	\$ <input type="text"/>	\$ <input type="text"/>
Section 3 – Human Clinical Trials Liability	AUD20,000,000	\$ <input type="text"/>	\$ <input type="text"/>
Section 4 – Professional Indemnity	AUD20,000,000	\$ <input type="text"/>	\$ <input type="text"/>
Section 5 – Medical Professional Liability	AUD5,000,000	\$ <input type="text"/>	\$ <input type="text"/>
Section 6 – First and Third Party Cyber	AUD250,000	\$ <input type="text"/>	\$ <input type="text"/>

**Product/Service Profile**

Source/Potential Source of Revenues	% of T/O	Product/Service Description
Blood/Plasma/Tissue Banks	%	
Manufacturing – Pharmaceuticals	%	
Manufacturing – Medical Devices	%	
Contract Manufacturing – Pharmaceuticals	%	
Contract Manufacturing – Medical Devices	%	
Clinical Research Organisation	%	
Distributor – Pharmaceuticals	%	
Distributor – Medical Devices	%	
Diagnostic Laboratories	%	
Equipment Rentals/Leasing	%	
Research	%	
Repair/Installation/Service	%	
Other (Please explain)	%	

**Product/Service Types**

**Pharmaceuticals**

% of T/O

Proprietary Pharmaceuticals	<input type="text"/>	%
Diet Aids	<input type="text"/>	%
Generic Pharmaceuticals	<input type="text"/>	%
Vaccines	<input type="text"/>	%
Clinical Research	<input type="text"/>	%
Infusions	<input type="text"/>	%
Imaging / Diagnostic Agents	<input type="text"/>	%
Nutraceuticals	<input type="text"/>	%
Other (Please explain) <input type="text"/>	<input type="text"/>	%

**Medical Devices**

% of T/O

Cardiac Devices	<input type="text"/>	%
Therapy/Rehabilitation	<input type="text"/>	%
Anaesthesia/Respiratory	<input type="text"/>	%
Dialysis Equipment	<input type="text"/>	%
Implants (Active)	<input type="text"/>	%
Drug Delivery Systems	<input type="text"/>	%
Implants (Non-Active)	<input type="text"/>	%
Non-Cardiac Catheters	<input type="text"/>	%
Lasers	<input type="text"/>	%
Analytical Instruments	<input type="text"/>	%
Surgical Devices	<input type="text"/>	%
Diagnostic Kits	<input type="text"/>	%
Dental Instruments	<input type="text"/>	%
Durable Medical Equipment	<input type="text"/>	%
Monitoring Devices	<input type="text"/>	%
Hospital Products/Supplies	<input type="text"/>	%
Imaging Devices	<input type="text"/>	%
Other (Please explain) <input type="text"/>	<input type="text"/>	%

Are any products manufactured and/or sold under others' labels?

Yes  No

If 'yes', please explain

Are any products sold as components for other products?

Yes  No

If 'yes', please indicate the likely end product

Do You subcontract/utilize independent contractors for product development, manufacturing, sales, and/or distribution services?

Yes  No

If 'yes', please indicate activities contracted

**Professional Services**

Contracted Professional Services	% of T/O	Contracted Professional Services:	% of T/O
Preclinical Testing	<input type="text"/> %	Biostatistics	<input type="text"/> %
Pharmacodynamics	<input type="text"/> %	Submission of Regulatory Filings	<input type="text"/> %
Pharmacokinetics	<input type="text"/> %	Bioequivalency/Bioavailability Testing	<input type="text"/> %
Study Participant Selection or Monitoring	<input type="text"/> %	Quality Control Monitoring	<input type="text"/> %
Clinical Investigations (Please indicate phase.)	<input type="text"/> %	Manufacturing	<input type="text"/> %
Clinical Staff Recruitment	<input type="text"/> %	Repackaging/Assembly	<input type="text"/> %
Clinical Staff Training	<input type="text"/> %	Product/Equipment Sterilization	<input type="text"/> %
Case Report Form Design	<input type="text"/> %	Marketing	<input type="text"/> %
Data Entry/Database	<input type="text"/> %	Sales Management	<input type="text"/> %
Publications/Software Design	<input type="text"/> %	Distribution	<input type="text"/> %
Other (Please explain)	<input type="text"/> %		

Do any of Your employees provide direct patient care?

Yes  No

Do they carry their own individual medical professional liability coverage?

Yes  No

Do You operate an inpatient facility?

Yes  No

Do any of Your employees participate on an institutional review board/independent ethics board?

Yes  No

Do You or Your employees have a financial interest in the products of Your clients?

Yes  No

## Products/Product Classes/Diseases

Do You have any products, services or studies involving any of the following (include past and future activities)?

(Please note that some of these specific products may be excluded within the policy. These exclusions may be partially deleted subject to appropriate and satisfactory information.)

### Products

- |  |   |  |  |
|--|---|--|--|
| <input type="checkbox"/> Acetaminophin   | <input type="checkbox"/> Diethylstilbestrol (DES)                 | <input type="checkbox"/> Isotretinoin      | <input type="checkbox"/> Protease Inhibitors |
| <input type="checkbox"/> Adalimumab      | <input type="checkbox"/> Divalproex Sodium                        | <input type="checkbox"/> Norepinephrine    | <input type="checkbox"/> Quetiapine          |
| <input type="checkbox"/> Aprotinin       | <input type="checkbox"/> Estrogen                                 | <input type="checkbox"/> Omalizumab        | <input type="checkbox"/> Sibutramine         |
| <input type="checkbox"/> Carbamazepine   | <input type="checkbox"/> Fenfluramine                             | <input type="checkbox"/> Ondansetron       | <input type="checkbox"/> Thimerosal          |
| <input type="checkbox"/> Cisapride       | <input type="checkbox"/> Fentanyl                                 | <input type="checkbox"/> Phentermine       | <input type="checkbox"/> Topiramate          |
| <input type="checkbox"/> Dasatinib       | <input type="checkbox"/> Gadolinium-based Contrast Agents (GBCAs) | <input type="checkbox"/> Phenyl proxyphene | <input type="checkbox"/> Varenicline         |
| <input type="checkbox"/> Dexfenfluramine | <input type="checkbox"/> Heparin                                  | <input type="checkbox"/> Phenytoin         | <input type="checkbox"/> Zolpidem            |

### Product Class

- |   |  |  |  |
|---|--|--|--|
| <input type="checkbox"/> 5-Alpha Reductase Inhibitors                   | <input type="checkbox"/> Bisphosphonates   | <input type="checkbox"/> Gonadotropin-Releasing Hormone Agonists (GnRH-As)   | <input type="checkbox"/> Peroxisome Proliferator Receptor alpha Agonist [EPC]      |
| <input type="checkbox"/> Agonist/Antagonist [EPC]                       | <input type="checkbox"/> Botulinum Toxin Products                                | <input type="checkbox"/> Hemotherapeutic Antibiotics/Vaccines                | <input type="checkbox"/> Retinoid [EPC]  |
| <input type="checkbox"/> Alpha-Adrenergic Blocker [EPC]                 | <input type="checkbox"/> COX-2 inhibitors  | <input type="checkbox"/> Hormone Replacement Products                        | <input type="checkbox"/> Selective Serotonin Reuptake Inhibitors (SSRI)            |
| <input type="checkbox"/> Angiotensin 2 Receptor Blocker [EPC]           | <input type="checkbox"/> Di-(2-ethylhexyl) Phthalate ("DEHP")                    | <input type="checkbox"/> Human Immunoglobulin G [EPC]                        | <input type="checkbox"/> Serotonin and Dopamine Reuptake Inhibitor Anorectic [EPC] |
| <input type="checkbox"/> Angiotensin Converting-Enzyme (ACE) Inhibitors | <input type="checkbox"/> Dipeptidyl Peptidase 4 (DPP-4) Inhibitors               | <input type="checkbox"/> Incretin Mimetics                                   | <input type="checkbox"/> Serotonin-3 Receptor Antagonist [EPC]                     |
| <input type="checkbox"/> Anti-coagulant [EPC]                           | <input type="checkbox"/> Efalizumab CD11a-directed Humanized IgG1 Antibody [EPC] | <input type="checkbox"/> Kinase Inhibitor [EPC]                              | <input type="checkbox"/> Standardized Chemical Allergen [EPC]                      |
| <input type="checkbox"/> Antidepressants                                | <input type="checkbox"/> Fertility goods or products                             | <input type="checkbox"/> Long-acting Beta Agonists                           | <input type="checkbox"/> Sympathomimetic Amine Anorectic [EPC]                     |
| <input type="checkbox"/> Anti-epileptic Agent [EPC]                     | <input type="checkbox"/> Gamma-Aminobutyric Acid-ergic Agonist [EPC]             | <input type="checkbox"/> Metoclopramide Dopamine-2 Receptor Antagonist [EPC] | <input type="checkbox"/> Thiazolidinedione [EPC]                                   |
| <input type="checkbox"/> Anti-fibrinolytic Agent [EPC]                  | <input type="checkbox"/> Gene Therapy Products                                   | <input type="checkbox"/> Non-steroidal Anti-inflammatory drugs (NSAIDs)      | <input type="checkbox"/> Tumor Necrosis Factor (TNF) Inhibitors                    |
| <input type="checkbox"/> Anti-IgE [EPC]                                 | <input type="checkbox"/> GI Prokinetic Agent                                     | <input type="checkbox"/> Opioid Agonist [EPC]                                | <input type="checkbox"/> Tumor Necrosis Factor Blocker [EPC]                       |
| <input type="checkbox"/> Atypical Antipsychotic [EPC]                   | <input type="checkbox"/> Giltazones (TZDs)/Thiazolidinediones                    | <input type="checkbox"/> Oral Sodium Phosphates                              |  |
| <input type="checkbox"/> Beta2-Adrenergic Agonist [EPC]                 | <input type="checkbox"/> Glucagon-like Peptide-1 (GLP-1) Receptor Agonist [EPC]  | <input type="checkbox"/> Paramagnetic Contrast Agent [EPC]                   |  |
| <input type="checkbox"/> Bisphenol A (BPA)                              | <input type="checkbox"/> Gonadotropin Releasing Hormone Receptor Agonist [EPC]   | <input type="checkbox"/> Partial Cholinergic Nicotinic Agonist [EPC]         |  |

**Diseases**

- Acquired Immune Deficiency Syndrome (AIDS)
  Transmissible Spongiform Encephalopathy (TSE)
  Transmissible Spongiform Encephalopathy (TSE)
  Coronavirus disease (COVID-19)

List any new products expected to be introduced in the next 12 months.

List any discontinued products. (Please indicate reason(s)).

**Contract Management**

Details of Your three (3) largest contracts (only applicable for contracts over \$250k).

Name of customer	Value of contract	Description	Duration
<input type="text"/>	\$ <input type="text"/>	<input type="text"/>	<input type="text"/> Months
<input type="text"/>	\$ <input type="text"/>	<input type="text"/>	<input type="text"/> Months
<input type="text"/>	\$ <input type="text"/>	<input type="text"/>	<input type="text"/> Months

**Contract Terms**

1. What is the value of Your largest contract?
2. What is the maximum contract length?
3. Do You always have a written contract in place with Your customers?  Yes  No
4. How often do You use Your own standards terms and conditions of trade %?
5. Do the standard customer contract terms and conditions:
  - a) Exclude Consequential / indirect losses?  Yes  No
  - b) Limit the Insureds liability to the contract value?  Yes  No
  - c) Limit the Insureds liability to a fixed amount?  Yes  No
6. What % of all customer contracts include a limitation of liability?  %
7. Who approves any deviation from Your standard terms and conditions of trade with Your customers?

8. Are You able to confirm that:

- a) Contracts are always drafted by legal professionals or vetted by legal advisors?  Yes  No
- b) Written procedures or checklists are used for the professional services provided?  Yes  No
- c) Contracts or terms of acceptance are evidenced in writing, specify the work to be undertaken and the extent of the insureds responsibility?  Yes  No
- d) Records are kept of all contracts, letters of engagement, client meetings and telephone calls?  Yes  No
- e) All variations from the initial scope of works are documented in writing, with client acceptance?  Yes  No
- f) Diary systems or other procedures are in operation to ensure that deadlines are met?  Yes  No
- g) Working papers are retained for at least 3 years?  Yes  No

**Clinical Trials**

**Sponsored Clinical Trials** (Please attach approved protocols and informed consent documents for active clinical trials).

Product	Phase	No. of new subjects over next policy period	Indications	Country/State

No. of expanded access/compassionate use subjects anticipated in the coming policy period?

Total number of human subjects enrolled in the last three (3) years?

Have there been any clinical trials during the past three (3) years involving Your product which have been discontinued or suspended in whole, or in part, because of safety reasons?  Yes  No

If 'yes' to above, please provide details below



Have any clinical investigators been cited during the past three (3) years for regulatory violations in connection with Your trials?

Yes  No

If 'yes' to above, please provide details below

Have You provided material or product for investigator-sponsored trials in the past twelve (12) months?

Yes  No

Have You provided material or product for another organisation's clinical study / trial the past twelve (12) months?

Yes  No

During the past twelve (12) months, have You agreed to use any new clinical trial compensation guidelines to compensate participants injured in Your clinical trial(s)?

Yes  No

If 'yes' to above, please provide details below

### Regulatory

Have You provided material or product for another organisation's clinical study/trial the past twelve (12) months?

Yes  No  N/A

Do You have operations in/exports to the United States?

Yes  No

If 'yes', are such products approved by the U.S. Food and Drug Administration (FDA)?

Yes  No

Supply the dates of the most recent TGA or similar authority inspection:

Have any products or company practices been subject to an investigation by any government agency?

Yes  No

If 'yes', please explain

Are any product components imported?

Yes  No

If yes, are they TGA approved?

Yes  No

Do any of Your products training/certification programs require the approval of the TGA or any other similar national organisation?

Yes  No

Are manufactured products UL listed and/or CSA certified?

Yes  No

Are the manufactured products listed or certified by any national organisation?

Yes  No

Do You use another organisation for reliability/design validation?

Yes  No

Do You require certificates of insurance from suppliers?

Yes  No

If yes, indicate limits required:

Have You had any product recalls in the past year?

Yes  No

If 'yes', please provide details and current recall status

Within the past twelve months, have You filed any medical device reports?

Yes  No

If 'yes', indicate the number of filings and the nature of each filing

Have any clinical trials been placed on hold?

Yes  No

If 'yes', provide details

Do You audit clinical investigator performance?

Yes  No

Have You received any warning letters during the last three (3) years?

Yes  No

If 'yes', please explain

Is there a written and implemented loss prevention/control programme?

Yes  No

If 'yes', please note the name and title of the individual responsible for the programme

Is there a written and implemented quality control programme?

Yes  No

Is there a written and implemented product recall plan?

Yes  No

Are promotional materials, contracts, guarantees, and labelling reviewed by risk management and legal counsel?

Yes  No

**Cyber**

Do You have controls in place ensuring timely removal of system access when an employee leaves the organisation, or when access is no longer required for business purposes?  Yes  No

Do You perform backups of data, applications and system configurations at least weekly?  Yes  No

If the backups are physically stored off-site, are they are encrypted?  Yes  No

Do You know what sensitive or private information is in Your custody, where it is stored and how to contact individuals in the event of a breach?  Yes  No

Do You have and follow a data retention and destruction policy?  Yes  No

Do You have the following security standards in place:

- regularly updated firewalls and anti-virus systems?
- security patches for Your system are implemented as soon as practical?

If remote access is allowed to Your corporate network, do You limit to 2FA (e.g. some combination of VPN or Access Token, and password/account login) only?  Yes  No

Do You encrypt sensitive data that is physically removed from Your premises by mobile device (e.g. laptop/USB/mobile phones)?  Yes  No

Are You aware of a matter that is reasonably likely to give rise to any loss or claim, or have You suffered any loss or has any claim being made against You in the last 5 years?  Yes  No

Have You been subject to any government action, investigation or subpoena regarding any alleged violation of any privacy/data security law or regulation?  Yes  No

**Insurance and Loss History**

**Loss History**

(Provide total aggregate losses from ground up, including related claim defence expenses, for the last five (5) years and attach previous insurer loss history.)

Policy Period	Insurer	No. of Claims	Total Incurred
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>

Have any known occurrence(s) not yet been reported?  Yes  No

If 'yes', please submit details

**Coverage History**

Policy Period	Primary and Excess Limits	Insurer(s)	Retroactive Date
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>

Has any insurer ever cancelled or non-renewed any of Your insurance coverages?  Yes  No

If 'yes', please explain

## Important Information

### General Advice Warning

Any advice about this insurance that We or SURA give You is of a general nature. We do not consider Your individual objectives, financial situation or needs. It is up to You to choose the cover You need, and You should carefully read this document and any other documents that form part of the Policy before deciding whether this insurance is right for Your individual objectives, financial situation and/or needs.

### Duty of Disclosure

Before the contracting insured enters into an insurance contract (referred to as "You" and "Your" in this notice), You have a duty to tell Us of anything that You know, or could reasonably be expected to know, that may affect Our decision to insure You and on what terms. You have this duty until We agree to insure You.

You have the same duty before You renew, extend, vary, or reinstate an insurance contract.

You do not need to tell Us anything that:

- reduces the risk We insure You for;
- is of common knowledge;
- We know or should know as an insurer; or
- We waive Your duty to tell us about.

### If You do not tell Us something

If You fail to comply with Your Duty of Disclosure, and We would not have entered into the contract, for the same premium and on the same terms and conditions, had the failure not occurred, We may, subject to applicable law:

- be entitled to cancel Your contract or reduce the amount We will pay You if You make a claim, or both; or
- If Your failure to tell Us is fraudulent, We may refuse to pay a claim and treat the contract as if it never existed.

Subject to applicable law or unless We state otherwise, a breach of the duty by one Insured affects all insureds in these ways.

### Claims Made and Notified

Section 5 – Medical Professional Liability and Section 6(2) – Third Party Cyber Liability are issued on a claims made and notified basis. This means that the Policy covers "Claims" that are first made against You by another person (as defined) during the Period of Insurance and notified to Us also during that Period of Insurance, after any retroactive date on the Policy. The Policy doesn't cover facts or circumstances which You first became aware of prior to the Period of Insurance, and which You knew or ought reasonably to have known had the potential to give rise to a claim against You.

### Not a Renewable Contract

The Life Science Policy is not a renewable contract so the Policy will terminate on the expiry date indicated. If You therefore require a subsequent Policy, You will need to complete and submit a new proposal form for assessment prior to the termination of the current Policy.

### Privacy

Your personal information will be collected and handled in accordance with our Privacy Policy. A copy of Our [Privacy Policy](#) is located on Our website at [www.sura.com.au](http://www.sura.com.au).

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## Declaration

By signing this document You represent that You are authorised to sign on behalf of all persons/entities identified as the intending insured(s). A misstatement or misrepresentation by one applicant of any material facts relevant to the Insurer's decision whether to accept or reject this risk is treated as a misstatement or misrepresentation by all applicants.

I/we have read and understood the information herein, including the Important Information and the SURA Privacy Policy.

I/we agree that this Proposal Form together with any other information supplied by me/us shall form the basis of any Contract of Insurance effected.

I/we declare that the statements and particulars contained in this Proposal Form are true, correct, and complete and that I/we have not omitted, misstated or suppressed any material facts.

I/we undertake to inform the Insurer of any material alteration to this information occurring before the proposed insurance commences.

Name of firm

Signature

(This Proposal is to be signed by a Principal, Partner or Director of the Proposed Insured)

Title of signatory

Full name

Date